

Akerman Senterfitt LLP 666 Fifth Avenue 20th Floor New York, NY 10103 Tel: 212.880.3800

Fax: 212.880.8965

#### RECEIVED

September 25, 2013

OCT - 4 2013 BY COMMUNITY BOARD 8

#### VIA HAND DELIVERY

Ms. Meenakshi Srinivasan Chairperson NYC Board of Standards and Appeals 40 Rector Street, 9th Floor New York, NY 10022

Re: 321 E 60<sup>th</sup> Street, Manhattan

Block: 1435 Lot: 15

Dear Chairperson Srinivasan:

Enclosed please find a variance application filed on behalf of 321-23 East 60th Street LLC (the "Applicant"). The proposed application requests to vary the requirements of the New York City Zoning Resolution ("ZR"), to permit within a C8-4 commercial district, the construction of an eight-story residential building, containing 28 dwelling units which would not comply with the use regulations of ZR § 32-10.

If you have any further questions or require additional information, please contact me at (212) 822-2212. Thank you for your continued time and consideration.

.Sincerely,

Steven M. Sinacori

Steven 74 Sinewi



City of New York Board of Standards and Appeals 40 Rector Street, 9<sup>th</sup> Floor New York, NY 10006-1705

Phone: (212) 788-8500 Fax: (212) 788-8769

www.nyc.gov/bsa

ZONING	(BZ)	CAL	ΕN	DAR
	Ap,	plicati	on.	Form

REC	ESA APPLICATION NO
oct	- 4 2013

Section A	Akerman Senterfitt, LLP	BY COM	MU9272294EDSt 60	Oth Street LLC	
Applicant/	NAME OF APPLICANT O		WNER OF RECORD	)	
Owner	666 5th Avenue, 19th Floor		969 Third Aver	ue – Suite 4J	
	ADDRESS ADDRESS				
	New York , NY 10103		New York, NY 10	0022	
	CITY STATE ZIP	CITY	STATE	ZIP	
	212. 822. 2212				
	AREA CODE TELEPHONE		LESSEE / CONTRACT	T VENDEE	
	212. 905.6443				
	AREA CODE FAX ADDRESS				
	steven.sinacori@akerman.com				
	EMAIL		CITY	STATE	ZIP
On all man D	321 East 60th Street			4000	
<u>Section B</u>	STREET ADDRESS (INCLUDE ANY A/K/A)			10022	
Site	1	omal Alon Co	1161-0	ZIP COD	E
Data	Northeast corner of East 60th Street and DESCRIPTION OF PROPERTY BY BOUNDING OR C	POSS STREET	Koch Queensb	oro Bridge Exit	
	1435 15 Manhattan	8		/ A	
	BLOCK LOT(S) WATHALLAN BOROUGH		Y DISTRICT LA	' <b>A</b> NDMARK/HISTORIC D	10
	Jessica S. Lappin C8-4	·			NSTRICT
	CITY COUNCIL MEMBER ZONING DISTRICT			B <mark>C</mark> ONING MAP NUMBER	
	(include special distric	ct, if any)	۷	JNING WAP NUMBER	
	(0) 70 0				
<u>Section C</u>	BSA AUTHORIZING SECTION(S) (§) 72-21		☑ VARIANCE ☐ S	PECIAL PERMIT (In	cludina 11-41)
Dept of Building	Section(s) of the Zoning Resolution to be varied	§ 32-10.			,
Decision	DOB Decision (Objection/ Denial) date: 9.20.13		Acting on Applicat	ion No: 121331362	
				077700.	
Section D	(LEGALIZATION □ YES ☑ NO □ IN PAR				
	A use variance application to vary the requirements of	the Zoning Res	solution to permit, within	a C8-4 commercial zor	ning district,
Description	the construction of an eight-story residential building co of ZR § 32-10.	ntaining 28 dw	elling units which would	not comply with the use	regulations
<u>Section E</u>	If "YES" to any of the below questions, please explain in	the STATEME	NT OF FACTS		YES NO
BSA History					723 NO
and	Has the premises been the subject of any prev	rious BSA app	olication(s)?		
Related Actions	PRIOR BSA APPLICATION NO(S):				
	<ol><li>Are there any applications concerning the pren</li></ol>	nises pending	before any other gov	ernment agency?	
	3. Is the property the subject of any court action?	•••••		***************************************	
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Section F	I HEREBY AFFIRM THAT BASED ON INFORMATION	AND BELIEF,	THE ABOVE STATEME	NTS AND THE STATE	MENTS
	CONTAINED IN THE PAPERS ARE TRUE.	•		O. No.	
Signature	Steven M. Sman	1	SWORN TO ME	THIS THIS DAY OF	int all
	Signature of Applicant, Corporate Officer or Other Author	rized Represen	tative	THOUSE DAT OF 3	4-2017
	Steven M. Sinacori Attorna	·A	/ With Min	nolling.	
	Print Name Title	,	NOTARY PUBL		
_				JESSICA M M	≿JIA

Notary Public, State of New York
No. 01 ME6082829
Qualified in New York County
Commission Expires February 28, 20

#### DEPARTMENT OF BUILDINGS CERTIFICATE OF OCCUPANCY

BOROUGH

A SALTAL

DATE: 4Ph 1 4 1967 NO.

81235

ZONING DISTRICT C 8-4

This certificate supersedes CO No. 48649
THIS CIPTILIF'S that the new altered existing building premises located at Block 321 -881 OUT STREET Block 1435 LOT CONFORMS SUBSTANTALLY TO THE APPROVED PLANS AND SPECIFICATIONS AND TO THE REQUIREMENTS OF ALLANS RULES AND REGULATIONS FOR THE USES AND OCCUPANCIES SPECIFIED HEREIN

#### PERMISSIBLE USE AND OCCUPANCY

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NYC Development Hub
Department of Buildings
80 Centre Street
Third Floor
New York, New York 10013
nycdevelopmenthub@buildings.nyc.gov

#### **Notice of Comments**

Owner: Jason Enters

Townhouse Property Group

969 Third Avenue,4J NY,NY 10022

Applicant: Gerald Caliendo RA

138-72 Queens Blvd ,Briarwood NY 11435

Date: May 30 2013

Job Application #: 121331362

Application type: NB

Premises Address: 321 E 60th Street

Zoning District: C8-4

Block: 1435 L

Lot: 15 Doc(s):

Lead Plan Examiner at NYC Development Hub: Shauqat Shaikh

Examiner's Signature:

Obj. #	Doc #	Section of Code	Comments	Date Resolved	Comments
1.		ZR 32-11	Proposed residential use (UG2) within C8-4 zoning district is not permitted; contrary to ZR 32-11	RESUIVEU	

**REVIEWED BY** 

**Jed Weiss** 

**Executive Zoning Specialist** 

DENIED

For Appeal to Board of Standards and Appeals

Date/Time: May 30, 2013 - 7:00 PM

REVIEWED BY

Jed Weiss

**Executive Zoning Specialist** 

**DENIED** 

For Appeal to Board of Standards and Appeals

Date/Time: Sep 20, 2013 - 5:35 PM



BOARD OF STANDARDS AND APPEALS 40 Rector Street, 9<sup>th</sup> Floor New York, New York 10006-1705

Phone: (212) 788-8500 www.nyc.gov/bsa

#### AFFIDAVIT OF OWNERSHIP AND AUTHORIZATION

#### Affidavit of Ownership

Sean Lavin	, being duly	sworn, disposes and says that (s)he resides
		in the County of Fairfield in the
State of Connecticut; th	321-23 East 60th Stree	et LLC is the owner in fee of all that certain
lot, piece or parcel of land located in t	he Borough of Man	hattan, in the City of New York
and known and designated as Block	435 <sub>Lot(s)</sub> 15	, Street and House Number
321 East 60th Street	I that the statement of f	facts in the annexed application are true.
Check one of the following conditions:		
Sole property owner of zoning	lot	
Cooperative Building		
Condominium Building		
Zoning lot contains more than	one tax lot and propert	y owner
	Owner's Authorization	
The owner identified above hereby aut	thorizes Steven Sinac	cori Esq. of Akerman Senterfitt, LLP
to make the annexed application in her	r/his behalf.	
	Signature of Owner	1. / .
	Print Name	Sean Lavin
	Print Title	Managing Member
Sworn to before me this	day	
Notary	Out	JESSICA M MEJIA / Public, State of New York No. 01ME6082829 ified in New York County on Expires February 28, 20
Revised December 8, 2011 Qualifi Commis	er in Westchester Cour n Exames November 04	nty



## STATEMENT OF FACT AND FINDINGS SUBMITTED IN SUPPORT OF AN APPLICATION FOR A VARIANCE PURSUANT TO THE PROVISIONS OF THE NEW YORK CITY ZONING RESOLUTION

Affected Premises:

321 East 60<sup>th</sup> Street, Manhattan Block 1435, Lot 15 (the "Site")

#### Introduction

This statement of facts and proposed findings is submitted on behalf of 321-23 East 60<sup>th</sup> Street LLC (the "Applicant"), in support of an application pursuant to Section 72-21 of the New York City Zoning Resolution ("ZR") and Section 666 of the New York City Charter, for a variance from the requirements of the Zoning Resolution to permit, within a C8-4 commercial district, the construction of an eight-story residential building, containing 28 dwelling units which would not comply with the use regulations of ZR § 32-10.

#### The Site

The Site is a 3,748.78 square foot, irregularly-shaped zoning lot is located immediately adjacent to the approach to the Ed Koch Bridge. The Site has a depth of 100 feet and a width that ranges from 48.33 feet at its widest and most northern portion to 8.15 feet at its East 60<sup>th</sup> street frontage. As evidenced by the attached 1958 Certificate of Occupancy, the Site has been used as a parking lot for over 50 years. The entire site is situated within a C8-4 district which does not permit the proposed residential use on an as-of-right basis.

Despite its commercial zoning, this portion of Block 1435 to the east of the Ed Koch Bridge approach is primarily residential or mixed-use in nature. As illustrated by the attached Sanborne Map, 17 of the 20 other lots on this portion of the block are either solely residential or mixed-use with ground floor commercial use and residential use above.

#### As-of-Right Development

An as-of-right development would be an eight-story mixed use building containing community facility use on the second floor and the third floor, commercial office use on floors three through eight, and accessory parking on the ground floor level. The as-of-right building would have a total floor area of 24,368.5 square feet (6.5 FAR), separated as 18,745 square feet (5.0 FAR) for commercial use and 5,623.5 square feet (1.5 FAR) for community facility use. The as-of-right building would be of block construction on the north and east property lines and curtain wall on

the curving façade. Given the unique conditions of the Site, an as-of-right development would not be feasible.

The unique shape of the lot with its varying width does not provide for an efficient floor plate for a conforming commercial or office use. As illustrated on the as-of-right plans, the 3,351 square foot as-of-right floor plate with varying width from approximately 48 feet to 17 feet does not provide for an efficient or marketable floor plate given the requirements for 2 sets of stairs, elevator banks as well as hallways. Additionally, as described in greater detail below, the curved lot line of the zoning lot results in increased costs stemming from longer construction sidewalks and fences, as well as a greater façade area.

The Site's location immediately adjacent to the Ed Koch Bridge and the Roosevelt Island Tram, further encumbers construction on the zoning lot. There is a substantial amount of added cost tied to the inability to locate and utilize a construction crane on the Site, as well as increased supervision, mobilization, permits, insurance and engineering costs. The already shallow lot depth is further encumbered with a varying lot width, providing logistical construction difficulties including location of additional construction equipment and mobilization concerns.

#### The Proposal

The proposed 93 foot high, 24,368.5 square foot building would have the same building envelope and FAR, but would contain 28 residential units. The shallow width and shape of the zoning lot lend themselves far better for the proposed smaller residential units currently contemplated as one- and two-bedroom units ranging in size from 600 to 763 square feet in size. The proposed building would be of block construction on the north and east property lines and curtain wall on the curving façade. As described in greater detail below, the 28 residential units is the minimum amount necessary for this project to be economically viable. Given the Site's unique combination of irregular shape, shallow width and adjacency to the Ed Koch Bridge, we believe that the requested waivers are warranted.

#### **DISCUSSION**

The required findings set forth in section 72-21 of the Zoning Resolution are satisfied regarding this application.

A. There are unique physical conditions, including irregularity, narrowness or shallowness of lot size or shape, or exceptional topographical or other physical conditions peculiar to and inherent in the particular zoning lot, as a result of which practical difficulties or unnecessary hardship arise in complying strictly with the use or bulk provisions of the Resolution, and the alleged practical difficulties or unnecessary hardship are not due to circumstances created generally by the strict application of such provisions in the neighborhood or district in which the zoning lot is located.

Due to the Site's irregular shape, shallow width and location immediately adjacent to the Ed Koch Bridge, the owner is unable to construct a conforming development which would earn a reasonable rate of return and therefore requires a zoning variance from your Board for a waiver of the requirements of ZR § 32-11.

The unique shape of the lot with its varying width does not provide for an efficient floor plate for a conforming commercial or office use. As illustrated on the as-of-right plans, the 3,351 square foot as-of-right floor plate with varying width from approximately 48 feet to 17 feet does not provide for an efficient or marketable floor plate given the requirements for 2 sets of stairs, elevator banks as well as hallways.

Additionally, due to the combination of the shallow width as well as the Site's location adjacent to the Ed Koch Bridge, there is a substantial amount of added cost tied to the construction work. The general conditions will increase in tandem with the sitework costs. The existence of the Ed Koch Bridge and increased construction costs translates into additional supervision requirements, higher insurance costs and potential seismic monitoring that is not otherwise needed with a conventional foundation system.

As outlined in the attached construction cost reports from McQuilkin Associates, LLC the Site's shallow configuration and Ed Koch Bridge adjacency results in an estimated increased construction cost of \$900,659. McQuilkin Associates, LLC has provided two proposals: one which contemplates the construction of an eight-story building of block construction on the north and east property lines and curtain wall on the curving façade at the actual Site, and another which contemplates a Site with comparable total lot area but without the adjacency to the Ed Koch Bridge or irregular shaped zoning lot. Due to the unique shape of the zoning lot, costs for general construction requirements are estimated to increase due to: 1) longer sidewalk bridges and construction fences resulting from the necessary curved facade, 2) the greater quantity of sidewalks, curbs and plaza paving; and 3) increased costs of constructing a curved rather than straight façade. Due to the location of the Site immediately adjacent to the Ed Koch Bridge and Roosevelt Island Tram costs for sitework increases due to the inability to utilize a crane to erect a superstructure due to safety concerns and the subsequent necessary superstructure framing system. On a typical office building construction, the superstructure of the building would be steel and metal decking with concrete topping and spray fireproofing. Our construction team has determined that the only efficient and effective choice for the superstructure framing system for this site would be reinforced concrete which would be pumped rather than hoisted by the crane.

Given the Site's unique combination of irregular shape, shallow width and adjacency to the Ed Koch Bridge, we believe that the requested waivers are warranted.

B. Because of such physical conditions there is no reasonable possibility that the development of the zoning lot in strict conformity with the provisions of this Resolution will bring a reasonable return, and that the grant of a variance is therefore necessary to enable the owner to realize a reasonable return from such zoning lot.

JS Freeman Associates prepared an Economic Analysis Report (the "Report") studying two development scenarios; (i) the as-of-right site development, to include an 8-story mixed-use community facility and commercial building with parking located on the ground floor; and (ii) the proposed development of a 8-story residential buildings with parking located on the ground

floor level. The Report concludes that the as-of-right site development would contain significantly less value than the total development cost. The Report determined that the difference between the value of the capitalized net operating income of \$11,257,000 and the development cost of \$13,641,000 is (\$2,384,000). The as-of-right site development scenario fails to have a value that is sufficient to enable the owner to earn a reasonable return from such development.

The Report further concludes that the proposed mixed-use development would provide sufficient value to construct the proposed development, and therefore would be considered minimally sufficient to allow the development to proceed. The difference between the value of the capitalized net operating income of \$15,183,000 and the development cost of \$15,164,000 is \$19,000. The Proposed Development contains slightly more value than the total development cost and is a significant improvement over the As of Right Development alternative. The Report supports the facts outlined in the (a) finding and demonstrates that the unique conditions inherent in the Zoning Lot create an unnecessary hardship and practical difficulty in developing the Site in conformance with the Zoning Resolution.

C. The variance if granted will not alter the essential character of the neighborhood or district in which the zoning lot is located; will not substantially impair the appropriate use or development of adjacent Premises; and will not be detrimental to the public welfare.

The variance if granted will not alter the essential character of the neighborhood. As previously stated, the proposed building would be contextual with the surrounding residential context of Midtown Manhattan.

Despite its commercial zoning, this portion of Block 1435 to the east of the Queensboro Bridge approach is primarily residential or mixed-use in nature. As illustrated by the attached Sanborne Map, 17 of the 20 other lots on this portion of the block are either solely residential or mixed-use with ground floor commercial use and residential use above.

D. The practical difficulties or unnecessary hardship claimed as a ground for a variance have not been created by the owner or by a predecessor in title.

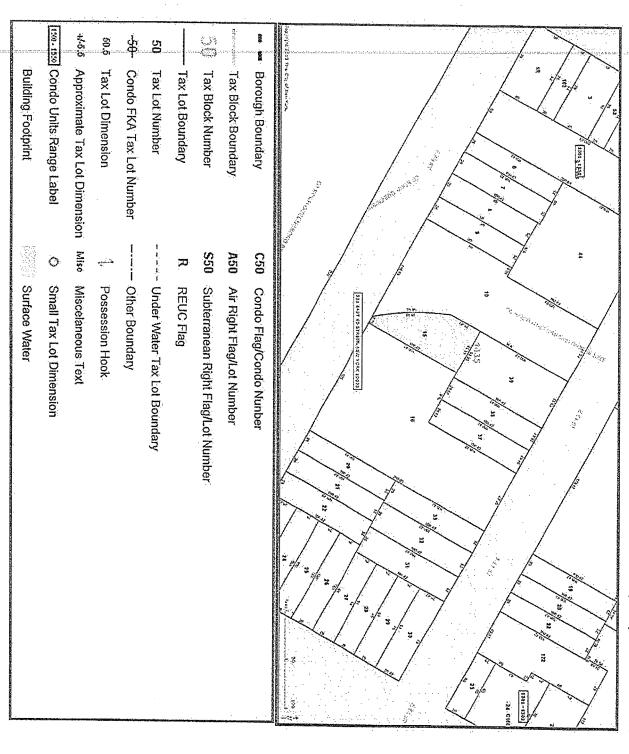
The practical difficulties and unnecessary hardships claimed as a ground for a variance have not been created by the owner or a predecessor in title.

#### E. The required variance is the minimum necessary to afford relief.

The proposed residential building comparable in height, use and bulk to its neighbors in the immediate vicinity as well as within Midtown Manhattan. Furthermore, as outlined in the financial feasibility study prepared by JS Freeman Associates, the difference between the value of the capitalized net operating income of \$15,183,000 and the development cost of \$15,164,000 is \$19,000. Accordingly, the requested variance is the minimum necessary to afford relief

#### CONCLUSION

For each of the foregoing reasons, we respectfully request that the application be granted.

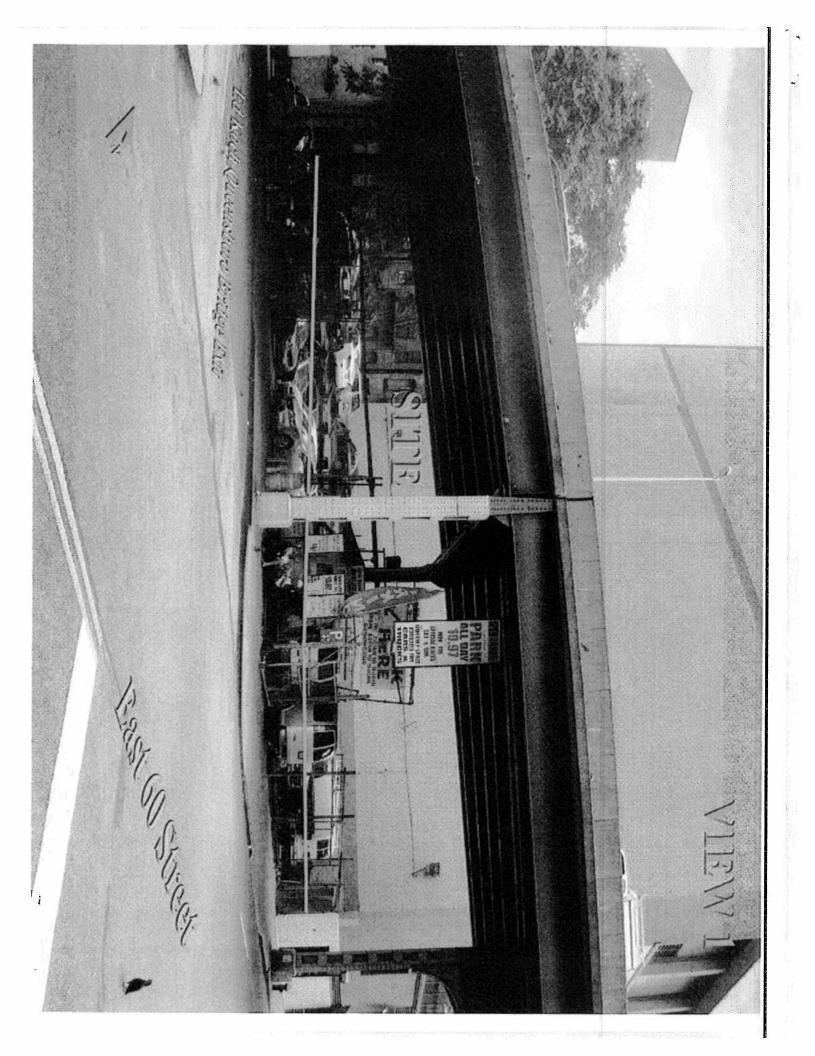


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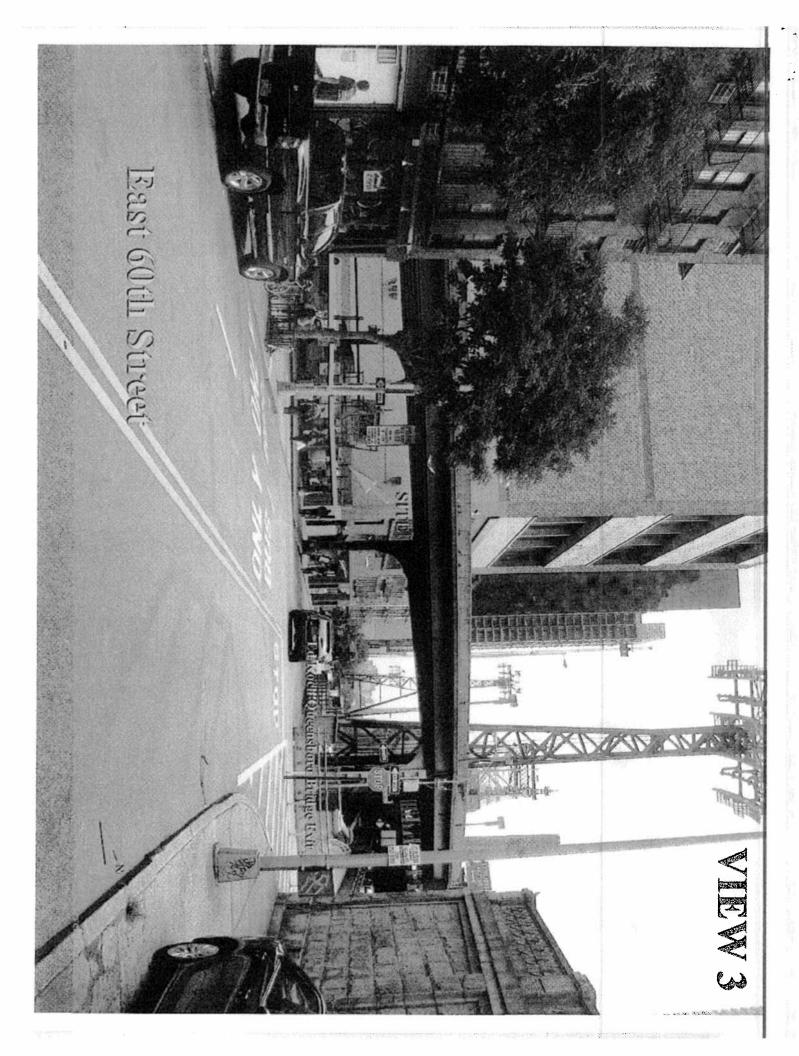
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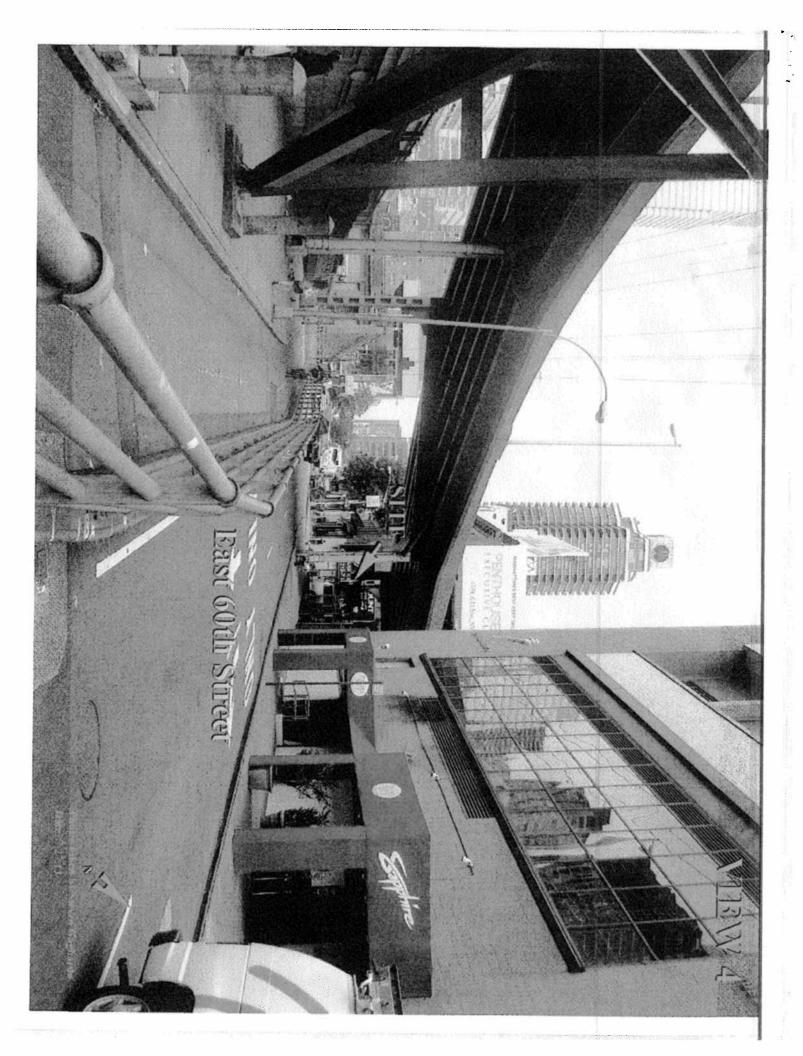
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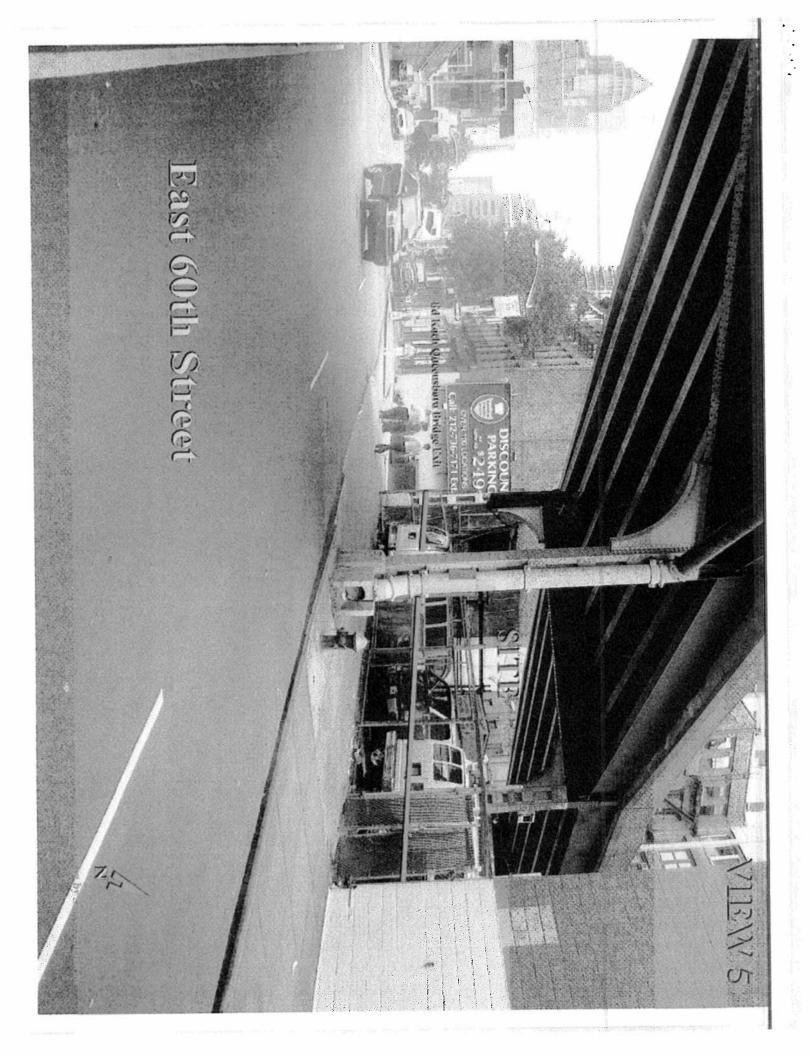
# SITE PHOTOS MAP KEY



Photos taken by Steven Gagliardo Date: Ed Koch Queensboro Bridge Exit







## ECONOMIC ANALYSIS REPORT $321 \ EAST \ 60^{TH} \ STREET$ NEW YORK, NEW YORK

321-23 East 60<sup>th</sup> Street, LLC September 10, 2013

J.S. Freeman Associates, Inc. 132 Nassau Street, Suite 1220 New York, New York 10038

#### 1.00 Scope of Report

The purpose of this Report is to analyze the feasibility of two alternatives for the development of a site located at 321 East 60<sup>th</sup> Street, New York, New York. The alternatives considered include: 1) the As of Right Development ("As of Right Development"); 2) the Typical As of Right Development ("Typical As of Right Development"); and 3) the Proposed Development ("Proposed Development"). The Proposed Development option requires approval from the Board of Standards and Appeals.

The report includes detailed financial schedules that compare the ability of each development alternative to provide an acceptable return on the investment required to facilitate development. A summary of the economic characteristics of the As of Right Development and Proposed Development alternatives, including projected cash flows, and development costs, may be found on Schedules A and B.

Recent, verifiable comparable land sales were reviewed to establish the market in the vicinity of the subject property. A schedule of this review may be found as Schedule C.

Recent, verifiable community facility and commercial rents were reviewed to establish the potential space market in the vicinity of the subject property. A schedule of this review may be found as Schedules D and E.

Recent, verifiable rental apartments were reviewed to establish the potential market in the vicinity of the subject property. A schedule of this review may be found as Schedule F.

Recent, verifiable parking rents were reviewed to establish the potential market in the vicinity of the subject property. A schedule of this review may be found as Schedule G.

Financial feasibility, the ability to provide the developer and investor with the return of, and a reasonable return on capital invested, was analyzed for each alternative using actual and estimated costs, for acquisition, hard and soft construction costs and building operating expenses. These assumptions are detailed in subsequent sections of this Report.

#### 1.10 Description of Property and Project Area

The subject property is an irregularly shaped lot located at 321 East 60<sup>th</sup> Street (Block 1435, Lot 15) with a depth of 100 feet and a width that ranges from 48.33 feet at its widest to 8.15 feet at its East 60<sup>th</sup> Street frontage. The site is immediately adjacent to the approach of the Ed Koch Bridge in the Lenox Hill neighborhood of Manhattan. The site has an area of approximately 3,749 sq. ft. There is an existing parking lot on the site.

The subject property is located in Manhattan Community Board #8. The Lenox Hill community is composed of a mix of rental and condominium apartment buildings, along with a variety of ground floor commercial uses, and mixed-use. The immediate vicinity of the site is mixed residential and commercial and transportation related.

#### 1.20 Zoning Regulations

The present zoning for the property is C8-4.

The current floor area ratio (FAR) permitted by the Zoning Resolution for this district is 5.0. For commercial use, the maximum developable square footage permitted by C8-4 regulations for this site is 6.5 x 3,749 sq. ft. (total site area), which yields an allowable zoning floor area of 24,369 sq. ft.

Under the Proposed Development, the zoning floor area would be 24,369 sq. ft. The proposed development requires approval by the Board of Standards and Appeals for change in use to residential.

#### 1.30 Property Ownership

321-23 East 60<sup>th</sup> Street, LLC owns the subject property.

The property is assessed in the 2012/13-tax year as follows:

	Land	<u>Total</u>
Target	\$500,850	\$500,850
Transitional	\$489,330	\$489,330

At a Class 4 tax rate of 10.288%, taxes on the property are estimated at \$50,342/year as per the NYC Department of Finance website.

The applicant in this BSA case is Steven Sinacori, Esq. of Akerman Senterfitt, LLP on behalf of 321-23 East 60<sup>th</sup> Street, LLC.

#### 1.40 Development Alternatives

The alternatives analyzed include the As of Right Development and Proposed Development.

#### 1.41 As of Right Development

The As of Right Development alternative would consist of new construction of an eight story mixed-use development with the following program:

The ground floor would have parking for nine vehicles and a building lobby. The second floor would have 3,607 sq.ft. of community facility space and a portion of the third floor would have 2,272 sq.ft. of community facility space. The third through sixth floors would have 19, 370 sq.ft. of commercial office space. The gross built area of this alternative would be 26,158 sq. ft. not including the cellar. The zoning floor area for this development would be 24,369 sq. ft.

This development program is referred to as the "As of Right Development".

#### 1.42 Typical As of Right Development

The Typical As of Right Development alternative would consist of new construction of a regularly shaped eight story mixed-use development that would not be adjacent to the Ed Koch Bridge. The Typical As of Right Development would have the following program:

The ground floor would have parking for nine vehicles and a building lobby. The second floor would have 3,607 sq.ft. of community facility space and a portion of the third floor would have 2,272 sq.ft. of community facility space. The third through sixth floors would have 19, 370 sq.ft. of commercial office space. The gross built area of this alternative would be 26,158 sq. ft. not including the cellar. The zoning floor area for this development would be 24,369 sq. ft.

This development program is referred to as the "Typical As of Right Development".

#### 1.42 Proposed Development

The Proposed Development alternative would consist of new construction of an eight story residential building with the following program:

The ground floor would have parking for nine vehicles and the residential lobby. The second through seventh floors would contain 28 residential units with an average unit size of 698 sq. ft.

The total gross built area would be 26,158 sq. ft. The total zoning floor area for this development would be 24,369 sq. ft.

This development program would require a variance from the Board of Standards and Appeals and is referred to as the "Proposed Development".

#### 2.00 Methodology

#### 2.10 Value of the Property As Is

The value of the property was estimated based on comparison with recent sales of similar properties.

The subject property contains approximately 3,749 sq. ft. of land area.

In order to estimate the value of the land under consideration, recent sales prices for comparable properties in similar manufacturing and commercial zones and in geographic proximity within Manhattan were reviewed. Four appropriate sales were identified. A site visit to each property was made and location, condition and sales price data were compared. A schedule of the comparable sales is attached as Schedule C.

When adjusted for comparability, existing building sales ranged from \$157/sq. ft. of development area to \$228/sq. ft. with an average of \$199/sq.ft. For purposes of this analysis, a value of \$195/sq. ft. or slightly below average was used. The site area is approximately 3,749 sq. ft. with a potential zoning floor area of 24,369 sq. ft. Therefore, the value of the site is estimated at \$4,751,858.

#### 3.00 Economic Assumptions

An economic analysis of the three development alternatives was undertaken. As part of this analysis, a review of comparable recent retail and apartment rentals was performed. Schedule A of this Report identifies and compares the ability of each alternative to provide acceptable income to justify the capital investments required.

#### 3.10 Development Cost Assumptions

Development Costs consist of Acquisition Costs, as described in Section 2.00, above; Hard Construction Costs for specific improvements; and Soft Costs including construction loan interest, professional and other fees, property and other taxes and miscellaneous development related expenses incurred during the construction period.

Development related soft costs for the alternatives were estimated based on typical expenses incurred for similar types of development.

The architectural firm, Gerald J. Caliendo, RA has provided plans for each development alternative and construction cost estimates have been provided by McQuilkin Associates, LLC. The construction cost estimates are attached as Exhibit "A" to this Report.

The estimated hard construction cost for the As of Right Development is \$6,252,112. The work includes commercial core and shell, electrical, mechanical and elevator systems. A tenant fit out allowance of \$35/sq.ft. of the commercial office space has been provided.

The estimated hard construction cost for the Typical As of Right Development is \$5,515,753. The work includes commercial core and shell, electrical, mechanical and elevator systems. A tenant fit out allowance of \$35/sq.ft. of the commercial office space has been provided.

The estimated hard construction cost for the Proposed Development is \$8,351,357. The work includes residential core and shell, electrical, mechanical and elevator systems as well as residential lobbies. Apartment interiors include kitchen appliances, bathrooms and basic finishes.

Based on our review, the cost estimates provided by McQuilkin Associates, LLC can be considered within the reasonable range for comparable construction and finishes for this type of project, taking into account the cost premiums resulting from the property's unique physical conditions.

#### 3.20 Financing Assumptions

Typically, construction loan interest rates are indexed to the Prime Rate, at a variable index related to the type of project and its inherent risks. As of the Report's date, the Prime Rate was an unusually low 3.25%, which cannot be reasonably assumed to remain in effect during the development's projected timeframe. Therefore, 5.00% was used as the construction loan rate for the analysis.

Long-term mortgage financing rates are incorporated in the determination of the capitalization rate referenced in section 4.30 of this report. No further consideration of long-term mortgage financing rates is assumed.

#### 3.30 Real Estate Tax Assumptions

Current taxes were assumed as a base for the construction periods for each alternative.

Current taxes, for the assumed construction period, are included as a development cost.

#### 3.40 Expense Assumptions

Operating characteristics for similar projects were reviewed. Expenses for the residential units are consistent with expenses for similar properties.

#### 3.50 Community Facility Rents

Community Facility Rents in the Upper East Side and surrounding neighborhood of Manhattan were reviewed.

As identified in Schedule D, adjusted rents are in the \$57/sq. ft. to \$59/sq. ft. range for comparable community facility space, with an average of \$58/sq. ft. For purposes of the As of Right Development analysis, \$55/sq. ft., or slightly below average, has been used for community facility space. For purposes of the Typical As of Right Development \$60/sq.ft., or slightly above average has been used.

#### 3.60 Commercial Rents

Commercial rents in the Upper East Side and surrounding neighborhood of Manhattan were reviewed.

As identified in Schedule E, adjusted rents are in the \$34/sq. ft. to \$62/sq. ft. range for comparable community facility space, with an average of \$46/sq. ft. For purposes of the As of Right Development analysis, \$40/sq. ft., or slightly below average, has been used for commercial space. For purposes of the Typical As of Right Development \$45/sq.ft., or slightly above average has been used.

#### 3.70 Rental Apartments

A review of apartments in the Upper East Side and surrounding neighborhood of Manhattan were reviewed. Comparable apartments have been used, and appropriate adjustments made to account for their location and other pertinent factors. In estimating the potential rental prices for the development alternatives, adjustments to rental rates were made for time, building location and location of unit within the building, size and level of finish.

Attached as Schedule F, are comparable recent apartment rents within the Upper East Side market. Appropriate adjustments were made to the comparable apartment rents to account for their location and other pertinent factors. The comparables for one bedroom apartments range in the \$3,610/month to \$3,795/month with an average of \$3,645; the comparables for two bedroom apartments range in the \$4,716/month to \$5,325/month with an average of \$5,061.

Pricing for each unit in the development alternatives was estimated based on the adjusted comparable rentals contained in Schedule F. The attached Schedules F1 identify these estimated rental prices.

#### 3.80 Monthly Parking

A review of parking space fees in the vicinity of the subject was also conducted. Based on direct observation, discussions with knowledgeable brokers, and available rental data, rents for parking spaces, adjusted for location, size, and amenities, range from \$625 to \$710 per space per month with an average of \$647. Schedule G provides this analysis.

Based on this analysis \$650/month, or slightly above average, was used for the monthly parking space rentals in this analysis.

#### 4.00 Consideration

#### 4.10 Property Acquisition

Based on our market review, the estimated price is within the observed market range, taking into account the special features and conditions regarding the subject property as noted in Section 2.10. Economic feasibility issues regarding the project are not, therefore, a result of the estimated value of the property.

#### 4.20 Unique Site Conditions

The unique physical site conditions of the site have a significant impact on the economic feasibility of conforming use for several reasons.

#### Construction Cost Premiums

The As of Right Development is on an irregularly shaped lot located immediately adjacent to the approach to the Ed Koch Bridge.

As documented in the Comparative Evaluation of a regularly configured typical development set forth herein, and the As of Right Commercial Development Comparison prepared by McQuilkin Associates and included in Exhibit A of this Report, approximately \$736,659 in premium construction costs result from the site's unique physical conditions.

#### Soft Costs

Soft costs related to the unique physical conditions set forth above are estimated to be approximately \$164,000 more than those that would be incurred for a development of a property unencumbered by these conditions.

As shown on Schedule A, this amount is the difference in soft costs between the Soft Costs estimated for the Typical Development and the As of Right Development.

#### Total Cost Premium

The total cost premiums resulting from the unique site conditions set forth above are estimated at \$900,659.

#### Site Conditions Affecting Value

The unique shape of the lot with its varying width and adjacency to the Ed Koch Bridge does not provide for an efficient floor plate for conforming commercial uses. This results in a floor plate of less than 3,607 sq.ft. and a useable square footage of 3,351 sq.ft. per floor. The small and odd shape of the floorplate generates an economically inefficient relationship between the size of the core (elevator and stairs) and rentable area. In addition, the small floor plate also limits the potential variety of tenants that could occupy the building. A building having a floorplate of twice the size could be served by a core of almost the same size.

The cost of construction of the core relative to the floorplate, therefore, would be significantly less on a larger site.

#### 4.30 Feasibility Analysis

We have used the capitalization of income method to determine the development alternatives value and feasibility. This method capitalizes the net operating income, which is the sum of all rents less commission and expenses. For purposes of the development alternatives contained in this Report, a capitalization rate of 7.00% has been utilized for the As of Right Development and 6.00% has been utilized for the Proposed Development alternative. These capitalization rates are based on a survey of lenders and investors taken by RealtyRates.com in the 2<sup>nd</sup> quarter of 2013, and includes both lender and investor expectations, attached as Exhibit B.

The feasibility of the development is determined by comparing the value created by capitalizing the net operating income with the cost of development, including land acquisition, holding and preparation costs, hard construction cost and development related

soft costs. When the capitalized value is approximately equal to the total development cost then the project is feasible. When the capitalized value is significantly less than the total development cost, it is not a feasible project.

A project value which is equal to or not significantly more or less than the total development cost would meet the minimum acceptable return on investment generally acceptable as the minimum variance standard of the Board of Standards and Appeals.

#### 4.32 As of Right Development

Using the capitalization of income method, as shown in the attached Schedule A, the capitalized value determined by the analysis for the As of Right Development is \$11,257,000.

As shown in the attached Schedule A, the total development cost, including estimated property value, hard construction costs and soft costs, for the As of Right Development is estimated to be \$13,641,000.

As shown in the attached Schedule A, the difference between the value of the capitalized net operating income of \$11,257,000 and the development cost of \$13,641,000 is (\$2,384,000). The As of Right Development contains significantly less value than the total development cost and, therefore, would not be considered feasible.

#### 4.40 Typical As of Right Development

Using the capitalization of income method, as shown in the attached Schedule A, the capitalized value determined by the analysis for the Typical As of Right Development is \$12,829,000.

As shown in the attached Schedule A, the total development cost, including estimated property value, hard construction costs and soft costs, for the Typical As of Right Development is estimated to be \$12,741,000.

As shown in the attached Schedule A, the difference between the value of the capitalized net operating income of \$12,829,000 and the development cost of \$12,741,000 is \$88,000. The Typical As of Right Development contains slightly more value than the total development cost and, therefore, would be considered feasible.

4.50 Proposed Development

Using the capitalization of income method, as shown in the attached Schedule A, the capitalized value of the Net Operating Income determined by the analysis for the Proposed Development is \$15,183,000.

As shown in the attached Schedule A, the total development cost, including estimated property value, hard construction costs and soft costs, for the Proposed Development is estimated to be \$15,164,000.

As shown in the attached Schedule A, the difference between the value of the capitalized net operating income of \$15,183,000 and the development cost of \$15,164,000 is \$19,000. The Proposed Development contains slightly more value than the total development cost and is a significant improvement over the As of Right Development alternative.

#### 5.00 Conclusion

Using the capitalization of income, the Proposed Development contains slightly more value than the total development cost. Although this slightly positive value is at the threshold of economic feasibility, taking into account the current investment in the property and the lack of alternative development opportunities, the Proposed Development would meet the minimum return on investment criteria of the Board of Standards and Appeals.

#### 6.00 Professional Qualifications

A statement of my professional qualifications is attached. Please note that I am independent of the subject property's owner and have no legal or financial interest in the subject property.

#### LE A: DEVELOPMENT ANALYSIS

		AS OF RIGHT DEVELOPMENT	TYPICAL AS OF RIGHT DEVELOPMENT	PROPOS RESIDEN DEVELO
3 AREA (SQ.FT.)		***************************************		Mile with the state also specified from the day year the
IITY FACILITY BUILT AREA CIAL BUILT AREA E RESIDENTIAL AREA		5,879 19,370 NA	5,879 19,370 NA	
REA		26,158	26,158	tion due that there does you goes you goes you goe you
INVESTMENT SUMMARY				
TION COST 3 & PREP. COSTS INSTRUCTION COSTS INSTRUCTION COSTS		\$4,752,000 \$0 \$6,252,000 \$1,959,000	\$4,752,000 \$0 \$5,516,000 \$1,795,000	\$4 \$8 \$2
		\$13,641,000	\$12,741,000	<del></del> \$15
Γ VALUE			=======================================	=======================================
ITY FACILITY CIAL INCOME ITIAL INCOME INCOME		\$323,000 \$775,000 NA \$70,000	\$353,000 \$872,000 NA \$70,000	- \$1
NCOME ;ANCY (@ 10%)	•	\$1,168,000 (\$117,000)	\$1,295,000 (\$130,000)	<del></del> \$1
VE INCOME		\$1,051,000	\$1,165,000	<del></del> \$1
) EXPENSES FER & SEWER TAXES		(\$161,000) (\$7,000) (\$95,000)	(\$165,000) (\$7,000) (\$95,000)	?) ?)
RATING INCOME		\$788,000	\$898,000	ξ
ZED VALUE OF NOI @	7.00% & 6.00%	\$10,507,000	\$12,829,000	\$15
JTY ANALYSIS				
Γ VALUE @ CAP RATE = Γ DEVELOPMENT COST	7.00% & 6.00%	\$11,257,000 \$13,641,000	\$12,829,000 \$12,741,000	\$15 \$15
T VALUE (less) PROJECT DEVELOR	PMENT COST	(\$2,384,000)	<del></del> \$88,000	open may may had also party also also also party also

ECONOMIC ANALYSIS 321 EAST 60TH STREET NEW YORK, NY SEPTEMBER 10, 2013 PAGE 12

#### SCHEDULE B : DEVELOPMENT COSTS

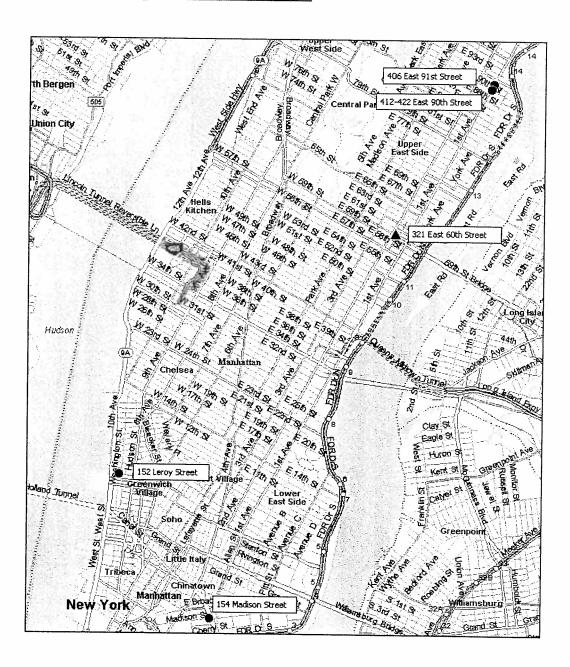
		AS OF RIGHT DEVELOPMENT	TYPICAL AS OF RIGHT DEVELOPMENT	PROPOSED DEVELOPMENT
DEVELOPMENT COST SUMMARY				
ACQUISITION COSTS		\$4,752,000	\$4,752,000	\$4,752,000
HOLDING & PREP. COSTS:		\$0	\$0	\$0
BASE CONSTRUCTION COSTS TENANT FIT OUT		\$6,252,000	\$5,516,000	\$8,351,000
EST.SOFT COSTS		\$678,000 \$1,959,000	\$678,000 \$1,795,000	N/ \$2,061,000
EST. TOTAL DEV.COSTS		\$13,6 <b>4</b> 1,000	\$12,741,000	\$15,164,000
ACQUISITION COSTS ;			THE ROOM WAS THE WAS AND THE WAS AND AND ANY THE SET OF THE ROOM AND THE SET OF THE ANY THE AND THE ANY THE AN	
Land Purchase Price		\$4,752,000	\$4,752,000	\$4,752,000
TOTAL LAND VALUE		\$4,752,000	\$4,752,000	\$4,752,000
HOLDING & PREP. COSTS:		\$0	\$0	\$0
BASE CONSTRUCTION COSTS:		\$6,252,000	\$5,516,000	\$8,351,000
EST.CONST.LOAN AMOUNT:		\$8,211,000	\$7,311,000	\$7,809,000
EST.CONST.PERIOD(MOS):		16	12	18
EST. SOFT COSTS :				
Builder's Fee/Developer's Profit	1.50%	\$205,000	\$191,000	\$227,000
Archit.& Engin. Fees	3%/6%		\$165,000	\$418,000
Bank Inspect.Engin.		\$7,000	\$6,000	\$7,000
Construction Management	0.00%		\$0	\$0
Laboratory Fees	LS		\$5,000	\$5,000
Soil Investigation	LS		\$10,000	\$10,000
Preliminary Surveys	LS		\$5,000	\$5,000
Ongoing Surveys	LS		\$10,000	\$10,000
Environmental Surveys/Reports	LS		\$2,000	
Controlled Inspection Fees	LS		\$25,000	\$2,000
Legal Fees	20	420,000	\$25,000	\$45,000
Dev.Legal Fees		\$15,000	\$15,000	\$40,000
Con.Lender Legal		\$33,000	\$29,000	
End Loan Legal		\$5,000	\$5,000	\$23,000 \$7,000
Permits & Approvals		Ψ0,000	Ψ3,000	\$7,000
D.O.B. Fees	25.53%	\$56,000	\$51,000	67 000
Other	20.0070	\$0	\$0	\$7,000 \$10,000
Accounting Fees		\$5,000	\$5,000	\$10,000
Appraisal Fees		\$5,000	\$5,000	\$5,000
Marketing/Pre-Opening Expenses		\$3,000	Φ0,000	\$8,000
Rental Commissions	25.00%	\$275,000	\$324,000	\$0
Financing and Other Charges		4210,000	Ψ02- <del>1</del> ,000	Φ0
Con.Loan Int. @ Loan Rate =	5.00%	\$274,000	\$183,000	£202 000
Rent-up Loan Int. @ Loan Rate =	5.00%	\$225,000	\$256,000	\$293,000 \$219,000
Con.Lender Fees	1.00%	\$82,000	\$73,000	\$219,000 \$78,000
End Loan Fee	1.00%	\$90,000	\$102,000	\$76,000 \$146,000
Construction Real Estate Tax		\$50,000	\$25,000	
Title Insurance	0.33%	\$45,000	\$42,000 \$42,000	\$76,000 \$50,000
Mtge.Rec.Tax	2.75%	\$226,000	\$201,000	\$50,000 \$315,000
Construction Insurance	1.00%	\$63,000	\$55,000 \$55,000	\$215,000
Water and Sewer	1.5570	\$5,000	\$5,000	\$125,000
Other		\$3,000 \$0	\$5,000 \$0	\$5,000 \$0
		AL	\$1,795,000	

: September 10, 2013 : 321 East 60th Street : 1435 Lot 15 : 3,749 : C8-4

mparable Vacant Land Sales

	ZONE	DATE	PRICE	LOT <u>AREA</u>	FAR SQ.FT.	PRICE/ FAR SF	TIME	LOCATION	SIZE	ZONING	OTHER	CON
90th Street	C8-4	9/16/2011	\$26,104,000	15,005	97,533	\$268	1.00	0.90	0.90	1.00	1.00	0
35												
et .	M1-5	12/17/2012	\$10,250,000	5,596	36,374	\$282	1.00	0.85	06.0	0.90	1.00	0
Street	C8-4	9/26/2008	\$23,000,000	12,589	81,829	\$281	1.00	06.0	06.0	1.00	1.00	0
Street	C8-4	10/20/2011	\$2,300,000	2,600	16,900	\$136	1.00	1.05	1.10	1.00	1.00	<del></del>
												Ave
Street	C8-4		\$4,751,858	3,749	24,369	\$195	1.00	1.00	1.00	1.00	1.00	_

Schedule C: Comparable Vacant Land Sales



#### Schedule C: Comparable Vacant Land Sales

#### 1. 412-422 East 90<sup>th</sup> Street

This is a 15,005 sq.ft. 2 story garage which will be demolished and a new school built on the site. Located in a C8-4 zoning lot it is between First Avenue and York Street and is approximately 1.7 miles away from the subject property. A -10% adjustment was made for the superior location and a -10% adjustment was made for the large size. No adjustments were made for time, zoning or other factors.

#### 2. 152 Leroy Street

This is a 5,596 sq.ft. unlicensed parking lot. Located in a M1-5 zoning district it is between West and Washington Streets and is approximately 4.2 miles away from the subject property. A -15% adjustment was made for the superior location and a -10% adjustment was made for the large size. An additional -10% adjustment was made for the zoning. No adjustment was made for time or other factors.

#### 3. 406 East 91<sup>st</sup> Street

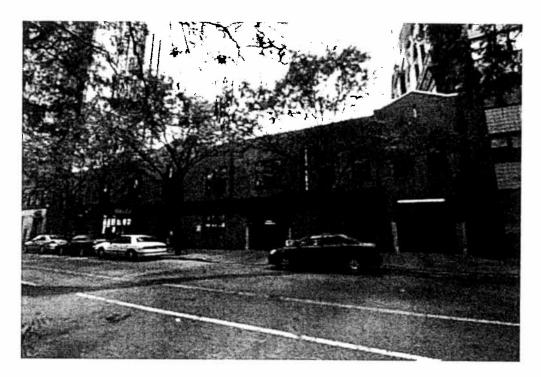
This is a 12,589 sq.ft. 3 story garage which will be demolished and a new school built on the site. Located in a C8-4 zoning lot it is between First Avenue and York Street and is approximately 1.9 miles away from the subject property. A -10% adjustment was made for the superior location and a -10% adjustment was made for the large size. No adjustments were made for zoning or other factors.

#### 4. 154 Madison Street

This is a 2,600 sq.ft. 3 story building which will be demolished. Located in a C8-4 zoning lot it is between Pike and Market Streets and is approximately 5.1 miles away from the subject property. A +5% adjustment was made for the inferior location and a +10% adjustment was made for the small size. No adjustments were made for time, zoning or other factors.

# Schedule C: Comparable Vacant Land Sales

# 1. 412-422 East 90<sup>th</sup> Street



# 2. 152 Leroy Street



# Schedule C: Comparable Vacant Land Sales

# 3. 406 East 91st Street



# 4. 154 Madison Street



J.S.Freeman Associates

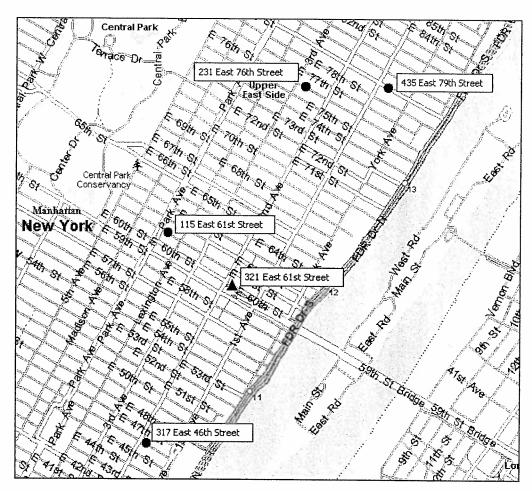
Date : September 10, 2013
Property : 321 East 60th Street
Block : 1435 Lot 15
Total Land Area : 3,749
Zone : C8-4

Zone Page 18

# SCHEDULE D: Comparable Community Facility Rents

ADJUSTED PRICE/S.F.	\$59	\$59	\$59	857	\$58	09\$
COMPOS FACTOR	06:0	06.0	0.90	0.95	Average _	1.00
OTHER	0.95	0.95	0.95	0.95		1.00
ZONING	1.00	1.00	1.00	1.00		1.00
SIZE	1.00	1.00	1.00	1.00		1.00
LOCATION	0.95	0.95	0.95	1.00		1.00
TIME	1.00	1.00	1.00	1.00		1.00
RENT SQ.FT.	\$65	\$65	\$65	\$60		\$60
AREA	2,000	3,952	2,400	4,000		
RENT/YR	\$130,000	\$256,880	\$156,000 2,400	\$240,000		
DATE	Asking	Asking	Asking	Asking		
LOCATION	<ol> <li>115 East 61st Street New York, NY</li> </ol>	2. 231 East 76th Street New York, NY	3. 317 East 46th Street New York, NY	4. 435 East 79th Street New York, NY		Subject 321 East 60th Street New York, NY

Schedule D: Comparable Community Facility Rents



### Schedule D: Comparable Community Facility Rents

#### 1. 115 East 61st Street

This is a 2,000 sq.ft. community facility space available for rent. Located between Park and Lexington Avenues, it is approximately four blocks away from the subject property. A -5% adjustment was made for the superior location and a -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, size or zoning.

# 2. 231 East 76<sup>th</sup> Street

This is a 3,952 sq.ft. community facility space available for rent. Located between Second and Third Avenues, it is approximately 1.1 miles away from the subject property. A -5% adjustment was made for the superior location and a -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, size or zoning.

#### 3. 317 East 46<sup>th</sup> Street

This is a 2,400 sq.ft. community facility space available for rent. Located between First and Second Avenues, it is approximately one miles away from the subject property. A -5% adjustment was made for the superior location and a -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, size or zoning.

### 4. 435 East 79th Street

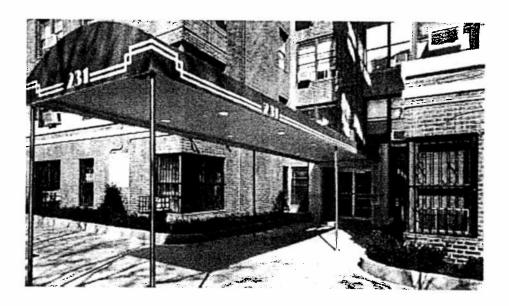
This is a 4,000 sq.ft. community facility space available for rent. Located between First and York Avenues, it is approximately one mile away from the subject property. A -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, location, size or zoning.

# Schedule D: Comparable Community Facility Rents

# 1. 115 East 61<sup>st</sup> Street



# 2. 231 East 76<sup>th</sup> Street



# Schedule D: Comparable Community Facility Rents

3. 317 East 46<sup>th</sup> Street



4. 435 East 79<sup>th</sup> Street



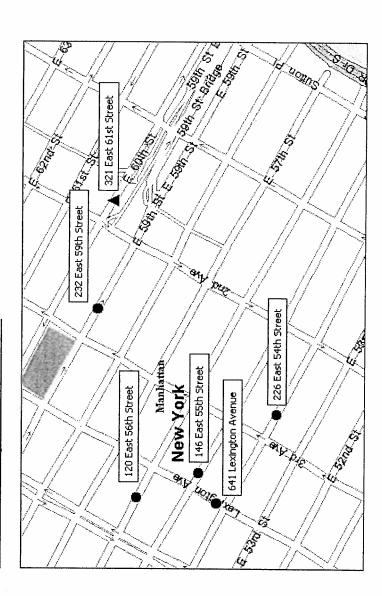
J.S.Freeman Associates

Date : September 10, 2013
Property : 321 East 60th Street
Block : 1435 Lot 15
Total Land Area : 3,749
Zone : C8-4
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# SCHEDULE E: Comparable Office Rents

LOCATION	DATE	RENT/YR	AREA	RENT SQ.FT.	TIME	LOCATION	SIZE	ZONING	OTHER	COMPOSADJUSTED FACTOR PRICE/S.F.	DJUSTED RICE/S.F.
<ol> <li>146 East 55th Street, 2nd FI Asking New York, NY</li> </ol>	Asking	\$39,603	790	\$50	1.00	1.00	1.00	1.00	0.95	0.95	\$48
2. 232 East 59th Street, 6th Fl New York, NY	Asking	\$205,400	3,160	\$65	1.00	1.00	1.00	1.00	0.95	0.95	\$62
3. 226 East 54th Street New York, NY	Asking	\$100,800	2,800	\$36	1.00	1.00 .	1.00	1.00	0.95	0.95	\$34
4. 120 East 56th Street New York, NY	Asking	\$104,814	1,941	\$54	1.00	1.00	1.00	1.00	0.95	0.95	\$51
5. 641 Lexington Avenue New York, NY	Asking	\$180,000	5,000	\$36	1.00	1.00	1.00	1.00	0.95	0.95	\$34
				•						Average	\$46
Subject 321 East 60th Street New York, NY				\$45	1.00	1.00	1.00	1.00	1.00	1.00	\$45

Schedule E: Comparable Office Rents



#### Schedule E: Comparable Office Rents

## 1. 146 East 55<sup>th</sup> Street

This is a 790 sq.ft. commercial office space available for rent. Located between Lexington and Third Avenues, it is approximately seven blocks away from the subject property. A -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, location, size or zoning.

#### 2. 232 East 59<sup>th</sup> Street

This is a 3,160 sq.ft. commercial office space available for rent. Located between Second and Third Avenues, it is approximately two blocks away from the subject property. A -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, location, size or zoning.

#### 3. 226 East 54<sup>th</sup> Street

This is a 2,800 sq.ft. commercial office space available for rent. Located between Second and Third Avenues, it is approximately six blocks away from the subject property. A -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, location, size or zoning.

#### 4. 120 East 56<sup>th</sup> Street

This is a 1,941 sq.ft. commercial office space available for rent. Located between Park and Lexington Avenues, it is approximately seven blocks away from the subject property. A -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, location, size or zoning.

#### 5. 641 Lexington Avenue

This is a 5,000 sq.ft. commercial office space available for rent. Located between East 54<sup>th</sup> and East 55<sup>th</sup> Streets, it is approximately eight blocks away from the subject property. A -5% adjustment was made for the current "asking" status of the space. No adjustments were made for time, location, size or zoning.

# Schedule E: Comparable Office Rents

# 1. 146 East 55<sup>th</sup> Street



2. 232 East 59<sup>th</sup> Street



# Schedule E: Comparable Office Rents

3. 226 East 54<sup>th</sup> Street



4. 120 East 56<sup>th</sup> Street



# Schedule E: Comparable Office Rents

# 5. 641 Lexington Avenue



ptember 10, 2013 1 East 60th Street 35 Lot 15 '49

utial Rents

り 国

OTHER	0.95	0.95	1.00	1.00	0.95	0.95	1.00	0.95
ZONING	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
SIZE	1.00	1.00	1.00	0.95	0.95	0.95	0.95	0.95
LOCATION	0.95	0.95	0.95	0.95	0.95	0.95	0.95	0.95
TIME	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
PRICE/ SQ.FT.	73.85	67.71	59.93	48.00	55.00	62.18	56.64	59.38
UNIT	1 Bd/1 Ba	1 Bd/1 Ba	1 Bd/1 Ba	1 Bd/1 Ba	2 Bd/ 2 Ba	2 Bd/2 Ba	2 Bd/2 Ba	2 Bd/2 Ba
AREA	959	700	800	1000	1200	1100	1250	1253
MONTHLY RENT	\$4,000	\$3,950	\$3,995	\$4,000	\$5,500	\$5,700	\$5,900	\$6,200
ANNUAL	\$48,000	\$47,400	\$47,940	\$48,000	\$66,000	\$68,400	\$70,800	\$74,400
DATE	Asking	Asking	Asking	Asking	Asking	Asking	Asking	Asking

1.00

J.S.Freeman Associates

Date

: September 10, 2013 : 321 East 60th Street

Property Block

: 1435 Lot 15

Total Land Area : 3,749

Zone

**Totals** 

: C8-4

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Schedule F1: Proposed Development Apartment Pricing

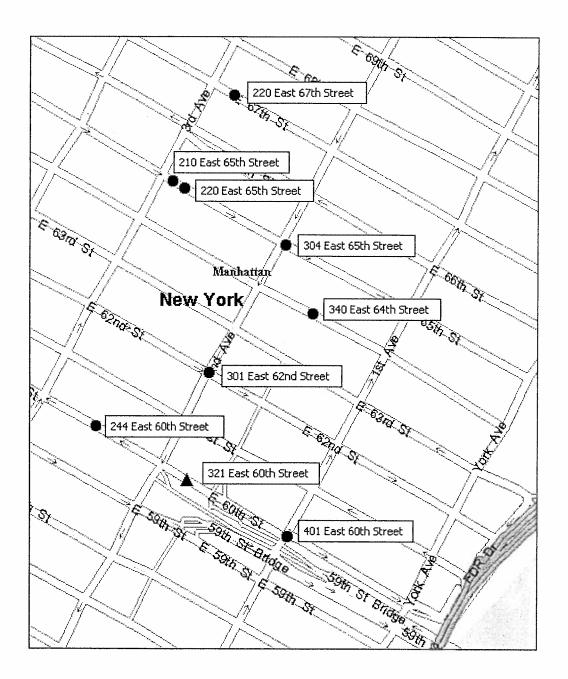
Floor	SF	Monthly Rent	Annual Rent
	764	\$3,595	\$43,140
2	688	\$3,570	\$42,840
	600	\$3,545	\$42,540
	739	\$4,995	\$59,940
	764	\$3,620	\$43,440
3	688	\$3,595	\$43,140
	600	\$3,570	\$42,840
	739	\$5,020	\$60,240
	764	\$3,645	\$43,740
4	688	\$3,620	\$43,440
	600	\$3,595	\$43,140
	739	\$5,045	\$60,540
	764	\$3,670	\$44,040
5	688	\$3,645	\$43,740
	600	\$3,620	\$43,440
	739	\$5,070	\$60,840
	764	\$3,695	\$44,340
6	688	\$3,670	\$44,040
ŭ	600	\$3,645	\$43,740
	739	\$5,095	\$61,140
	764	\$3,720	\$44,640
7	688	\$3,695	\$44,340
•	600	\$3,670	\$44,040
	739	\$5,120	\$61,440
	764	\$3,745	\$44,940
8	688	\$3,720	\$44,640
J	600	\$3,695	\$44,340
	739	\$5,145	\$61,740

19,532

\$69

\$1,344,420

Schedule F: Comparable Residential Rents



#### Schedule F: Comparable Residential Rents

### 1. 210 East 65<sup>th</sup> Street

This is a one bedroom apartment for rent located between Second and Third Avenues and is approximately six blocks away from the subject property. A - 5% adjustment was made for the superior location and a -5% other adjustment was made because the unit is in a luxury tower with amenities. No adjustments were made for time, size or zoning.

#### 2. 304 East 65<sup>th</sup> Street

This is a one bedroom apartment for rent located between First and Second Avenues and is approximately six blocks away from the subject property. A - 5% adjustment was made for the superior location and a -5% other adjustment was made because the unit is in a luxury tower with amenities. No adjustments were made for time, size or zoning.

# 3. 301 East 62<sup>nd</sup> Street

This is a one bedroom apartment for rent located between First and Second Avenues and is approximately three blocks away from the subject property. A -5% adjustment was made for the superior location. No adjustments were made for time, size, zoning or other factors.

#### 4. 244 East 60<sup>th</sup> Street

This is a one bedroom apartment for rent located between Second and Third Avenues and is approximately one blocks away from the subject property. A -5% adjustment was made for the superior location and a -5% adjustment was made for the large size of the unit. No adjustments were made for time, size, zoning or other factors.

# 5. 340 East 64<sup>th</sup> Street

This is a two bedroom two bathroom apartment for rent located between First and Second Avenues and is approximately five blocks away from the subject property. A -5% adjustment was made for the superior location, a -5% adjustment was made for the large size, and a -5% other adjustment was made because the unit is in a luxury tower with amenities. No adjustments were made for time or zoning.

### Schedule F: Comparable Residential Rents

# 6. 220 East 65<sup>th</sup> Street

This is a two bedroom two bathroom apartment for rent located between Second and Third Avenues and is approximately six blocks away from the subject property. A -5% adjustment was made for the superior location, a -5% adjustment was made for the large size, and a -5% other adjustment was made because the unit is in a luxury tower with amenities. No adjustments were made for time or zoning.

# 7. 220 East 67<sup>th</sup> Street

This is a two bedroom two bathroom apartment for rent located between Second and Third Avenues and is approximately eight blocks away from the subject property. A -5% adjustment was made for the superior location, a -5% adjustment was made for the large size. No adjustments were made for time zoning or other factors.

# 8. 401 East 60<sup>th</sup> Street

This is a two bedroom two bathroom apartment for rent located between First and York Avenues and is approximately one blocks away from the subject property. A -5% adjustment was made for the superior location, a -5% adjustment was made for the large size, and a -5% other adjustment was made because the unit is in a luxury tower with amenities. No adjustments were made for time or zoning.

# Schedule F: Comparable Residential Rents

1. 210 East 65<sup>th</sup> Street



2. 304 East 65<sup>th</sup> Street



# Schedule F: Comparable Residential Rents

3. 301 East 62<sup>nd</sup> Street



4. 244 East 60<sup>th</sup> Street



# Schedule F: Comparable Residential Rents

5. 340 East 64<sup>th</sup> Street



6. 220 East 65<sup>th</sup> Street



# Schedule F: Comparable Residential Rents

# 7. 220 East 67<sup>th</sup> Street



# 8. 401 East 60<sup>th</sup> Street



Freeman/Frazier & Associates, Inc.

Date : September 10, 2013

Property : 321 East 60th Street

Block and Lots : 1435 Lot 15

Total Land Area : 3,749

Zone : C8-4

Zone Page 38

# Schedule G: Comparable Monthly Parking Rates

ADJUSTED PRICE/S.F.	\$625	\$651	\$625	\$710	\$625	\$647	\$650
COMPOS ADJUSTED FACTOR PRICE/S.F.	1.00	1.00	1.00	1.00	1.00	Average	1.00
OTHER	1.00	1.00	1.00	1.00	1.00		1.00
ZONING	1.00	1.00	1.00	1.00	1.00		1.00
SIZE	1.00	1.00	1.00	1.00	1.00		1.00
LOCATION	1.00	1.00	1.00	1.00	1.00		1.00
TIME	1.00	1.00	1.00	1.00	1.00		1.00
NTHLY RATE CAPACITY	75	122	106	128	433		
ANNUAL MONTHLY RENT RATE	\$625.00	\$651.00	\$625.00	\$710.00	\$625.00		\$650.00
ANNUAL	\$7,500	\$7,812	\$7,500	\$8,520	\$7,500		
DATE	Asking	Asking	Asking	Asking	Asking		
LOCATION	330 East 61st Street New York, NY	166 East 67th Street New York, NY	202 East 67th Street New York, NY	162 East 62nd Street New York, NY	450 East 63rd Street New York, NY		Subject 321 East 60th Street New York, NY
TOC	1.	2.	33	4.	5.		

Schedule G: Comparable Monthly Parking Rents



# Schedule G: Comparable Monthly Parking Rents

# 1. 330 East 61<sup>st</sup> Street

This is a 75 space parking garage located between First and Second Avenues and is approximately one block away from the subject property. No adjustments have been made for time, location, size, zoning or other factors.

# 2. 166 East 67<sup>th</sup> Street

This is a 122 space parking garage located between Lexington and Third Avenues and is approximately nine blocks away from the subject property. No adjustments have been made for time, location, size, zoning or other factors.

### 3. 202 East 67<sup>th</sup> Street

This is a 106 space parking garage located between Second and Third Avenues and is approximately nine blocks away from the subject property. No adjustments have been made for time, location, size, zoning or other factors.

# 4. 162 East 62<sup>nd</sup> Street

This is a 128 space parking garage located between Lexington and Third Avenues and is approximately four blocks away from the subject property. No adjustments have been made for time, location, size, zoning or other factors.

# 5. 450 East 63<sup>rd</sup> Street

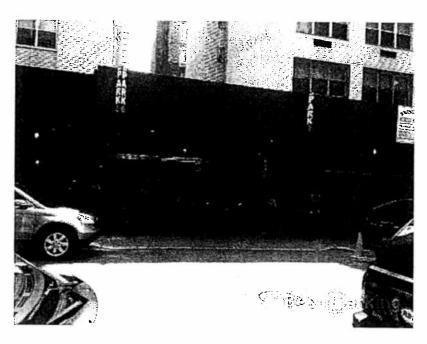
This is a 433 space parking garage located between First and Second Avenues and is approximately five blocks away from the subject property. No adjustments have been made for time, location, size, zoning or other factors.

# Schedule G: Comparable Monthly Parking Rents

# 1. 330 East 61<sup>st</sup> Street

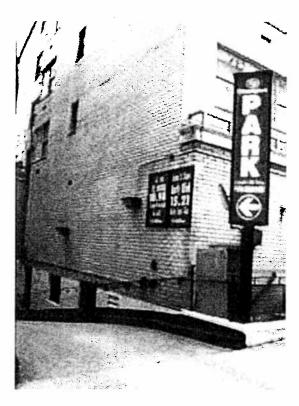


# 2. 166 East 67<sup>th</sup> Street

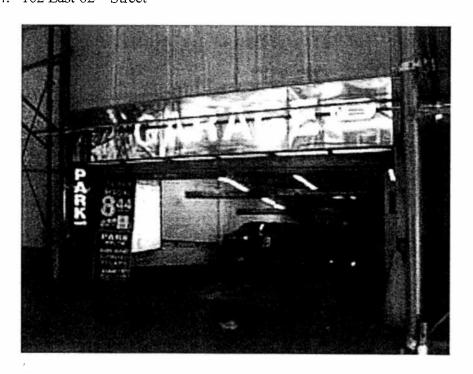


# Schedule G: Comparable Monthly Parking Rents

3. 202 East 67<sup>th</sup> Street

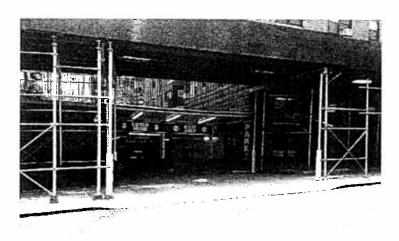


4. 162 East 62<sup>nd</sup> Street



# Schedule G: Comparable Monthly Parking Rents

# 5. 450 East 63<sup>rd</sup> Street



क्षिक्र । हिंदि । इसके अस्ति।

EXHIBIT A: CONSTRUCTION COST ESTIMATES

# 321 EAST60TH STREET

**NEW YORK, NY** 

As of Right Commercial Building

Preliminary Construction Cost Estimate

June 10, 2013

# McQUILKIN ASSOCIATES, LLC

Construction Consulstants

500 Morris Avenue

Springfield, NJ 07081

Tel: 973-218-1600

Fax: 973-218-1700

MCQUILKIN ASSOCIATES, LLC

PROJECT: 321 EAST 60TH STREET - AS OF RIGHT COMMERCIAL

LOCATION: NEW YORK, NY

DATE:

6/10/13

REV:

#### **QUALIFICATIONS**

- 1 Estimate is based on drawings CC-000 through CC-008 dated 12/15/11 as prepared by Gerald J. Caliendo, R.A., A.I.A.
- 2 Escalation Estimate Based on Construction Start 3rd Qtr 2013

#### **EXCLUSIONS**

- 1 Overtime
- 2 Owner's allowances.
- 3 Design/Professional fees.
- 4 Building permit/filing fees.
- 5 Builder's risk insurance.
- 6 Escalation Costs based on Construction Start 3rd Quarter 2012
- 7 Utility Company Charges (other than Temporary for Contractor)
- 8 Controlled Testing and Inspection
- 9 Surveys & Reports
- 10 Public Agency Approvals/Inspection Fees
- 11 Hazardous Material Abatement
- 12 Parking Stacker Units
- 13 Mock-Ups
- 14 Contractors Profit or Construction Manager's Fee

MCQUILKIN ASSOCIATES, LLC

PROJECT: 321 EAST 60TH STREET - AS OF RIGHT COMMERCIAL

DATE: REV:

6/10/13

LC	CAT	ION:	NEW	YORK,	NY

CSI#	TRADE SUMMARY			AMOUNT
01500	TEMPORARY CONSTRUCTION		44 min of 10 min	264,000
02050	DEMOLITION			NIC
02500	PAVING & SURFACING			99,960
02600	SITE UTILITIES			85,000
02900	EXAVATION/FOUNDATIONS			258,255
03300	SUPERSTRUCTURE CONCRETE			1,616,108
04200	MASONRY			205,964
05500	METAL FABRICATION			69,670
06100	ROUGH CARPENTRY			44,460
07100	WATERPROOFING			6,375
07500	ROOFING & SHEETMETAL			64,926
07920	CAULKING			13,740
08100	HOLLOW METAL			12,600
08400	ENTRANCES & STOREFRONTS			21,680
08700	HARDWARE			14,400
08950	EXTERIOR FACADE			1,097,724
09000	INTERIOR FITOUT			98,400
09500	ACOUSTIC CEILING			26,960
09250	DRYWALL			136,652
09900	PAINTING			52,176
10400	IDENTIFYING DEVICES			5,000
14200	ELEVATOR			210,000
15300	SPRINKLER			131,130
15400	PLUMBING			218,500
15500	HEATING, VENTILATING AND AIR CO	NDITIONING		538,380
16050	ELECTRICAL WORK			391,594
		SUBTOTAL		5,419,653
	GENERAL CONDITIONS		12%	650,358
		SUBTOTAL		6,070,011
	CONTRACTORS INSURANCE		3%	182,100
		TOTAL		6,252,112
				-,, 1 1 <i>-</i> -

# 321 EAST60TH STREET

**NEW YORK, NY** 

Typical As of Right Commercial Building

Preliminary Construction Cost Estimate

July 11, 2013

McQUILKIN ASSOCIATES, LLC

Construction Consulstants

500 Morris Avenue

Springfield, NJ 07081

Tel: 973-218-1600

Fax: 973-218-1700

MCQUILKIN ASSOCIATES, LLC

PROJECT: 321 EAST 60TH STREET - TYPICAL AOR COMMERCIAL

LOCATION: NEW YORK, NY

DATE:

7/11/13

REV:

#### **QUALIFICATIONS**

- 1 Estimate is based on a corner lot 36' x 100' without the elevated exit ramp from the Ed Koch Bridge encumbrance.
- 2 Escalation Estimate Based on Construction Start 3rd Qtr 2013

#### **EXCLUSIONS**

- 1 Overtime
- 2 Owner's allowances.
- 3 Design/Professional fees.
- 4 Building permit/filing fees.
- 5 Builder's risk insurance.
- 6 Escalation Costs based on Construction Start 3rd Quarter 2012
- 7 Utility Company Charges (other than Temporary for Contractor)
- 8 Controlled Testing and Inspection
- 9 Surveys & Reports
- 10 Public Agency Approvals/Inspection Fees
- 11 Hazardous Material Abatement
- 12 Parking Stacker Units
- 13 Mock-Ups
- 14 Contractors Profit or Construction Manager's Fee

MCQUILKIN ASSOCIATES, LLC

PROJECT: 321 EAST 60TH STREET - TYPICAL AOR COMMERCIAL

DATE:

7/11/13

REV:

LOCATION: NEW YORK, NY

CSI#	TRADE SUMMARY			AMOUNT
01500	TEMPORARY CONSTRUCTION			253,980
02050	DEMOLITION			230,300 NIC
02500	PAVING & SURFACING			50,320
02600	SITE UTILITIES			85,000
02900	EXAVATION/FOUNDATIONS	F		248,300
03300	SUPERSTRUCTURE CONCRETE			259,558
04200	MASONRY			205,964
05100	STRUCTURAL STEEL			675,000
05300	METAL DECKING			94,523
05500	METAL FABRICATION			150,670
06100	ROUGH CARPENTRY			44,460
07100	WATERPROOFING			6,800
07250	FIREPROOFING			87,252
07500	ROOFING & SHEETMETAL			64,800
07920	CAULKING			14,531
08100	HOLLOW METAL			12,600
08400	ENTRANCES & STOREFRONTS			21,680
08700	HARDWARE			14,400
08950	EXTERIOR FACADE			956,857
09000	INTERIOR FITOUT			98,400
09500	ACOUSTIC CEILING			26,960
09250	DRYWALL			117,275
09900	PAINTING			52,176
10400	IDENTIFYING DEVICES			5,000
14200	ELEVATOR			210,000
15300	SPRINKLER			130,878
15400	PLUMBING			218,500
15500	HEATING, VENTILATING AND AIR CON	IDITIONING		538,380
16050	ELECTRICAL WORK			391,056
		SUBTOTAL		4,781,339
	GENERAL CONDITIONS		12%	573,761
		SUBTOTAL		5,355,100
	CONTRACTORS INSURANCE		3%	160,653
		TOTAL		5,515,753

MCQUILK	MCQUILKIN ASSOCIATES, LLC				DATE:	7/11/13
PROJECT	PROJECT: 321 EAST 60TH STREET - AOR COMMERCIAL	IMERCIAL			REV:	
LOCATIO	LOCATION: NEW YORK, NY					
			ACTUAL	TYPICAL		
CSI#	TRADE SUMMARY		AOR	AOR	DELTA	COMMENTS
			BUILDING	BUILDING		
01500	TEMPORARY CONSTRUCTION		264,000	253,980	10,020	TYPICAL HAS LESS SIDEWALK BRIDGE AND CONSTRUCTION FENCING
02050	DEMOLITION		NIC	NIC	1	
02500	PAVING & SURFACING		096'66	50,320	49,640	TYPICAL HAS LESS SIDEWALKS AND CURBS AND NO PLAZA PAVING
02600	SITE UTILITIES		85,000	85,000	1	
02900	EXAVATION/FOUNDATIONS		258,255	248,300	9,955	TYPICAL HAS LESS SPREAD FOOTINGS DUE TO LIGHTER BUILDING
03300	SUPERSTRUCTURE CONCRETE		1,616,108	259,558	1,356,550	ACTUAL USES A REINFORCED CONCRETE FRAME
04200	MASONRY		205,964	205,964	3	
05100	STRUCTURAL STEEL		1	675,000	(675,000)	(675,000) TYPICAL USES A STRUCTRUAL STEEL FRAME
05300	METAL DECKING		1	94,523	(94,523)	(94,523) TYPICAL USES METAL FLOOR & ROOF DECKING
02500	METAL FABRICATION		69,670	150,670	(81,000)	(81,000) TYPICAL USES METAL PAN STAIRS IN LIEU OF PRECAST STAIRS
06100	ROUGH CARPENTRY		44,460	44,460	\$	
02100	WATERPROOFING		6,375	6,800	(425)	(425) TYPICAL HAS A SLIGHTLY LARGER AREA OF FROST WALLS
07250	FIREPROOFING		\$	87,252	(87,252)	(87,252) TYPICAL USES SPRAY FIREPROOFING ON STEEL FRAME
07500	ROOFING & SHEETMETAL		64,926	64,800	126	126 MINOR AREA DIFFERENCES
07920	CAULKING		13,740	14,531	(791)	(791) MINOR AREA DIFFERENCES
08100	HOLLOW METAL		12,600	12,600	t	
08400	ENTRANCES & STOREFRONTS		21,680	21,680	1	
08700	HARDWARE		14,400	14,400	1	
08950	EXTERIOR FACADE		1,097,724	956,857	140,867	ACTUAL HAS GREATER AREA OF FAÇADE INCLUDING RADIAL PANELS
00060	INTERIOR FITOUT		98,400	98,400	L	
00260	ACOUSTIC CEILING		26,960	26,960	1	
09250	DRYWALL		136,652	117,275	19,377	ACTUAL HAS GREATER AREA OF EXTERIOR WALL FURRING
00660	PAINTING		52,176	52,176		
10400	IDENTIFYING DEVICES		5,000	5,000	1	
14200	ELEVATOR		210,000	210,000	1	
15300	SPRINKLER		131,130	130,878	252	MINOR AREA DIFFERENCES
15400	PLUMBING		218,500	218,500	:	
15500	HVAC		538,380	538,380	1	
16050	ELECTRICAL WORK		391,594	391,056	538	MINOR AREA DIFFERENCES
	SUBTOTAL		5,419,653	4,781,339	638,314	
ne en e	GENERAL CONDITIONS	12%	650,358	573,761	76,598	
	SUBTOTAL		6,070,011	5,355,100	714,912	
	CONTRACTORS INSURANCE	3%	182,100	160,653	21,447	
	TOTAL		6,252,112	5,515,753	736,359	

# 321 EAST 60TH STREET - AS OF RIGHT COMMERCIAL

COMPARATIVE EVALUATION OF ACTUAL AS OF RIGHT BUILDING (FAR 5.0) VERSUS TYPICAL AS OF RIGHT BUILDING

#### **SITE CONFIGURATION**

#### 1. TEMPORARY CONSTRUCTION

Actual building requires longer sidewalk bridge and construction fence.

\$ 10,000

#### 2. SITEWORK

Actual Building has a greater quantity of sidewalks & Curbs and Plaza Paving

\$ 50,000

#### 3. EXTERIOR FACADE

Actual Building has curved façade and greater area of façade

Actual Façade		
Lot Line Walls	13,192 SF x \$22 = \$	290,224
Windowwall – Straight	3,668  SF x  \$55 = \$	201,740
Windowwall – Curved	$4,470 \text{ SF } \times \$75 = \$$	335,250
Stucco & CMU Walls	2,385  SF x  \$37 = \$	88,245
Slab Edge caps	$683 \text{ SF } \times \$40 = \$$	27,320
Stucco on Lot Line walls	4,648 SF x \$15 = \$	69,720
Stucco/CMU Parapets	575  SF x  \$95 = \$	54,625
Exterior Wall Furring	$30,367 \text{ Sf } \times \$4.5 = \$$	136,652
Bulkhead Walls	765 SF x \$40 = <u>\$</u>	30,600
	\$1	,234,376

Typical Façade		
Lot Line Walls	12,648 SF x \$22 = \$	278,256
Windowwall – Straight	$8,568 \text{ SF } \times \$55 = \$$	471,240
Windowwall – Curved	$0 \text{ SF } \times \$75 = \$$	0
Stucco & CMU Walls	$1,688 \text{ SF } \times \$37 = \$$	62,456
Slab Edge caps	$952 \text{ SF} \times \$40 = \$$	38,080
Stucco on Lot Line walls	$1,440 \text{ SF} \times \$15 = \$$	21,600
Stucco/CMU Parapets	575 SF x \$95 = \$	54,625
Exterior Wall Furring	26,061 Sf x \$4.5= \$	117,275
Bulkhead Walls	765 SF x \$40 = <u>\$</u>	30,600
	\$1	.074.132

\$ 159,000

#### TOTAL SITE CONFIGURATION PREMIUM

\$ 219,000

#### ED KOCH BRIDGE EXIT RAMP EMCUMBRANCE

Due to the proximity of the elevated exit ramp from the Ed Koch Bridge, we are unable to utilize a crane to erect our superstructure for the obvious safety concerns. Based on our inability to use a crane, we are forced to utilize a superstructure framing system that does require a crane.

On a typical office building construction, the superstructure of the building would be steel and metal decking with concrete topping and spray fireproofing. Our only logical choice for the superstructure framing system for this site would be reinforced concrete which would be pumped rather than hoisted by the crane.

Actual Superstructure Reinforced Concrete Concrete Stairs	29,140 Sf x \$52 = \$1,515,280 18 FLT x \$4500 = \$ 81,000 \$1,596,280

Typical Superstructure	
Structural Steel	150 TON x \$4500=\$ 675,000
Metal Decking	29,084SFx \$3.25 =\$ 94,523
Spray Fireproofing	29,084SFx \$3.00 =\$ 87,252
Concrete Fill On Decking	29,084SFx \$7.50 =\$ 218,130
Concrete Fill On Stairs	18 FLT x \$1200 = \$ 21,600
Metal Pan Stairs	18 FLT x \$4500 = <u>\$ 81,000</u>
	\$1,177,505

Ψ1,177,000		
TOTAL BRIDGE RAMP ENCUMBRANCE PREMIUM	\$	419,000
GENERAL CONDITIONS The actual building using a concrete superstructure will require longer to build	re \$	77,000
INSURANCE Insurance is a percentage of the construction cost	\$	21,000
тот	AL \$	736,000

# 321 EAST 6OTH STREET

Proposed Residential

Preliminary Construction Cost Estimate

New York, New York

June 10, 2013

# McQUILKIN ASSOCIATES, LLC

Construction Consulstants

500 Morris Avenue

Springfield, NJ 07081

Tel: 973-218-1600

Fax: 973-218-1700

McQUILKIN ASSOCIATES, LLC

PROJECT: 321 EAST 60TH STREET

LOCATION: NEW YORK, NY

DATE: 6/10/13

REV.:

#### PROPOSED RESIDENTIAL

#### **QUALIFICATIONS**

- 1 Estimate is based on drawings P-000 through P-007 dated 12/15/11 as prepared by Gerald J. Caliendo, R.A., A.I.A.
- 2 Escalation Estimate Based on Construction Start 3rd Qtr 2013

#### **EXCLUSIONS**

- 1 Demolition work Existing Buildings
- 2 Design/Professional fees.
- 3 Surveys & Reports
- 4 Treatment/Removal of Contaminated Materials
- 5 Controlled Testing and Inspection
- 6 Public Agency Approvals/Inspection Fees
- 7 Building permit/filing fees.
- 8 Builder's risk insurance.
- 9 Utility Company Charges (other than Temporary for Contractor)
- 10 Overtime
- 11 Performance Bond
- 12 Parking Stacker Units
- 13 Mock-Ups
- 14 Contractors Profit or Construction Manager's Fee

McQUILKIN ASSOCIATES, LLC

PROJECT: 321 EAST 60TH STREET

LOCATION: NEW YORK, NY

DATE:

6/10/13

REV.:

CSI		
CODE	DESCRIPTION	AMOUNT

#### PROPOSED RESIDENTIAL

01500	TEMPORARY CONSTRUCTION		004000
02050	BUILDING DEMOLITION		264,000
02500	SITE IMPROVEMENTS		NIC
02600	SITE UTILITIES		99,960
02950	EXCAVATION/FOUNDATION		85,000
3300	SUPERSTRUCTURE CONCRETE		258,255
04100	MASONRY		1,614,760
05500	MISCELLANOUS IRON		205,964
06100	ROUGH CARPENTRY		69,670
06200	FINISH CARPENTRY		118,835
07100	WATERPROOFING		115,481
07510	ROOFINGINSULATION/FIRESTOPPING		6,375
07900	CAULKING & SEALANTS		64,926
08100	HOLLOW METAL		26,240
08200	WOOD DOORS		20,650
08400	ENTRANCES AND STOREFRONT		19,950
08700	HARDWARE		21,680
08950	EXTERIOR FAÇADE		31,975
09000	INTERIOR FIT OUT		1,097,724
09250	DRYWALL		38,400
09300	TILE		534,948
09500	ACOUSTIC TILE		68,495
09550	WOOD FLOORING		26,960
09650	RESILIENT FLOORING		137,078
09900	PAINTING		10,833
10400	IDENTIFYING DEVICES		164,283
10800	TOILET ACCESSORIES		4,200
11450	RESIDENTIAL EQUIPMENT		12,250
14200	ELEVATORS		84,000
15300	FIRE PROTECTION		210,000
15400	PLUMBING		160,270
15500	HEATING, VENTILATING AND AIR CONDITIONING		506,400
16,000	ELECTRICAL WORK		468,000
,		SUBTOTAL	691,826
	GENERAL CONDITIONS 12%	SOBIOTAL	7,239,387
	12/0	SUBTOTAL	868,726
	INSURANCE 3%	GUDTUTAL	8,108,114 243,243
		TOTAL	Water State of the Control of the Co
		TOTAL	8,351,357

EXHIBIT B: REALTY RATES RESEARCH

RealtyF		INVESTOR SURVEY - 2		iter 2013*		
<b>地名美国拉拉尔</b> 安斯隆亚	AP	ARTMENTS - ALL TYPI	ES	A 315 A		
Item	Input					OAR
Minimum	The second second					
Spread Over 10-Year Treasury	0.62%	DCR Technique	1 10	0.040238	0.90	3.9
Debt Coverage Ratio	1.10	Band of Investment To	echnique			
Interest Rate	2.60%	Mortgage	90%	0.040238	0.036215	
Amortiz ation	40.0	Equity	10%	0.068388	0.006839	
Mortgage Constant	0.040238	OAR				4.3
Loan-to-Value Patio	90%	Surveged Rates			1	4.0
Equity Dividend Rate	6.84%					
Maxim um						
Spread Over 10-Year Treasury	6.52%	DCR Technique	1.96	0 118169	0.50	11.5
Debt Coverage Ratio	1.96	196 Band of Investment Technique				
Interest Rate	8,50%	Mortgage	50%	0.118169	0.059084	
Amortiz ation	15.0	Equity	50%	0.164298	0.082149	
Mortga ge Constant	0.118169	OAR				14.t
Loan-to-Value Ratio	50%	Surveyed Rates			- 1	13.4
Equity Dividend Rate	16.43%				İ	
Average						
Spread Over 10-Year Treasury	2.70%	DCR Technique	1.43	0.065791	0.73	6.8
Debt Coverage Ratio	1.43	Band of Investment Te	chnique			
Interest Rate		Mortgage		0.065791	0.048052	
Amortiz ation	27	1.20.7	27%	0.121139	0.032662	
Mortgage Constant	0 065791	OAR				8.07
Loan-to-Value Ratio	73.0%	Surveged Rates			1	8.8
Equity Dividend Rate	12.10%	5				

		OFFICE - ALL TYPES					
Item	Input					OAR	
Minimum							
Spread Over 10-Year Treasury	0.82%	DCR Technique	1.15	0.049307	0.90	5.10	
Debt Coverage Ratio	115	Band of Investment T	Band of Investment Technique				
Interest Rate	2.80%	Mortgage	90%	0.049307	0.044377		
Amortiz ation	30	Equity	10%	0.081515	0.008152		
Mortgage Constant	0.049307	OAR				5.25	
Loan-to-Value Platio	90%	Surveged Rates				4.95	
Equity Dividend Rate	8,15%				1		
Mazim um	5)				,		
Spread Over 10-Year Treasury	6.52%	DCR Technique	2.25	0.118169	0.50	13.25	
Debt Coverage Ratio	2.25	Band of Investment Technique					
Interest Rate	8.50%	Mortgage	50%	0.118169	0.059084		
Amortiz ation	15	Equity	50%	0.170565	0.085283		
Mortga ge Constant	0.118169	OAR				14.44	
Loan-to-Value Ratio	50%	Surveged Rates			1	13.71	
Equity Dividend Rate	17.06%					100000	
Average		S			- 1		
Spread Over 10-Year Treasury	3.17%	DCR Technique	1.70	0.071204	0.73	8.78	
Debt Coverage Ratio	170	Band of Investment Te	echnique				
Interest Rate		Mortgage		0.071204	0.051623		
Amortiz ation	25	Equity	28%	0.130493	0.035885		
Mortga ge Constant	0.071204	OAR				8.75	
Loan-to-Value Ratio	72.5%	Surveyed Rates				10.11	
Equity Dividend Rate	13.05%	577					

EXHIBIT C: PROFESSIONAL QUALIFICATIONS

#### JACK FREEMAN

Jack Freeman is principal of J.S. Freeman Associates and Freeman/Frazier & Associates. Mr. Freeman's professional background combines real estate finance, development planning, project management and public sector experience to provide comprehensive real estate advisory services to the benefit of his clients.

His development financing background includes several years experience as a mortgage Officer for The New York City Community Preservation Corporation, responsible for construction and permanent loan origination. The Corporation is a consortium of the New York City Commercial Banks and Savings Institutions, established to provide mortgage financing for multifamily housing rehabilitation and economic development.

Public Sector experience includes the position of Director, New York City Department of City Planning, Zoning Study Group and Senior Staff positions in the Mayor's Office of Development, responsible for management of major commercial and residential projects in Lower Manhattan.

As a developer, Mr. Freeman has been a principal and General Partner in the development of multifamily market rate and affordable housing projects, with a value in excess of \$17 million.

In 1993, Mr. Freeman was appointed, and served until 1996, as a Commissioner of the New York City Landmarks Preservation Commission. For three years, Mr. Freeman was a member of the New York State Council of Arts Capital Program Review Panel. He has been a recipient of a National Endowment for the Arts Grant for Architecture and a Progressive Architecture Award for Urban Design.

Mr. Freeman is a Licensed Real Estate Broker, a member of the Real Estate Board of New York, the Urban Land Institute and the American Planning Association. He has taught Real Estate Development as a member of the Graduate Faculty of the City University of New York and has been a regular lecturer in Real Estate Finance at Princeton University.

Mr. Freeman holds a Masters Degree in City Planning from the City University of New York and a Bachelor of Architecture Degree from Cooper Union.

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